

Migrate to Salesforce with Confidence

Reduce the risk, complexity and cost of your CRM transformation.

OpenText Solutions for Salesforce Migrations at a Glance:

- Track the flow of work for a low-risk, high-speed migration with quality management.
- Quickly create and run AI-based tests with intelligent functional test automation.
- Validate transformed data sets quickly and repeatedly with data integrity testing.
- Run high-scale tests and identify performance bottlenecks with performance engineering.

Migrate to Salesforce with Confidence

If you are migrating from a legacy CRM application to Salesforce or simply updating your existing Salesforce implementation, you need to ensure that Salesforce functions and performs as required, and you need to manage and test the quality of the data being migrated. How do you manage all of this to complete a low-risk and low-challenge migration?

With OpenText™ application delivery solutions, we can solve a number of the common challenges you may encounter whether you are migrating to Salesforce Classic or the new Lightning experience. With an integrated set of quality and testing capabilities, you can easily plan and implement critical features, ensure the integrity of migrated data, and eliminate performance issues before they impact end-users. OpenText ultimately helps you accelerate the delivery of your Salesforce migration and reduce the cost of development.

Migration Challenge	Solution
Budget and Time Overruns	Continuous automated testing plus robust quality management that provides visibility into project status
Unexpected Downtime	Comprehensive functional and performance testing before go-live
Data Corruption or Loss	Test and validate the integrity of all the data you are transforming and migrating
Application Performance Issues	Performance testing to identify and remove bottlenecks

The Fastest Way to Test Large Volumes of Data

Nearly every enterprise must go through the tedious process of testing and validating large volumes of data. Common challenges that arise during data migration include underestimating the project's complexity, poor planning, and not setting aside enough resources. If not addressed quickly, these problems can lead to slow user adoption at best and major customer relationship issues at worst.

Before you can begin migrating your data from one environment to another, it's important to plan out the best approach for testing and validation checks. OpenText™ UFT functional test automation solutions help expand test coverage and cut your overall QA costs using AI-based capabilities and smoothly integrating into your CI/CD pipeline. Not only can you check

that data has been successfully migrated with no disruptions to business continuity, but you can also check the quality of integrations with other applications, validate compatibility on a range of browsers, devices and operating systems, and evaluate features to make sure everything works as intended.

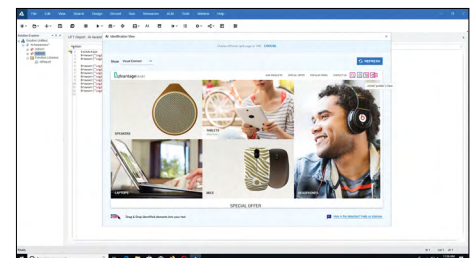


Figure 1. Accelerate testing with AI-powered functional test automation capabilities.

Peer reviewers focus on setting up a QA team from the inception of the implementation process. This will save costs by detecting and fixing issues in the early implementation phase.

GARTNER

Source: Gartner, "Gartner Peer Insights 'Lessons Learned': Implementing CRM and Customer Experience Implementation Services," Peer Contributors, September 1, 2020

Connect with Us



Meet Performance Expectations from Day 1

Changes and customizations to your Salesforce implementation, data volumes, network conditions and user location may impact performance. Most issues—from latency to widespread outages—could have been prevented if Salesforce had been tested properly against defined service level agreements. This is where performance testing comes into play.

The OpenText™ LoadRunner family is an integrated set of enterprise-grade performance engineering solutions that work independently or in a combined fashion. With any solution, you can confidently test complex load, stress, and performance scenarios across Salesforce technologies—while benefitting from shared capabilities and common technology. Combined, these solutions ensure that teams can engineer performance early in the lifecycle through the end-user experience.

Align Quality Efforts from Development to Release

Everyone wants to start using the new platform as soon as possible. To avoid missing end-user expectations, you need to prioritize the features with which you can immediately roll out the new platform and to select users before opening access to larger audiences. This requires a rigorous approach to software quality across the application development process.

OpenText™ ALM Octane helps organizations implement a "quality everywhere" approach and acts as a central hub from which work can be aligned from ideation through release. ALM Octane offers broad support from manual testing to CI-driven automation—and everything in between—to gain better consistency, coverage, and traceability. This allows you to ensure and communicate Salesforce release readiness against the metrics that matter most to business.

Ready to Go Live with Salesforce

When migrating to Salesforce Classic or Lightning, OpenText helps you transform with confidence through a comprehensive and integrated solution for continuous quality. With an integrated set of capabilities, you can execute all your Salesforce functional and performance tests, report the results, and ensure you are ready for Day 1.

Learn more at

microfocus.com/uft

microfocus.com/loadrunner

microfocus.com/alm-octane

www.opentext.com

Figure 2. Easily pinpoint root cause problems and compare test results with advanced analysis capabilities.

